



## About Watermark Learning

Watermark Learning helps improve project success with expert project management, business analysis, and business process management training and certification preparation. Since 1992, our approach has combined industry best practices, practical orientation, and engaging delivery. We convey retainable real-world skills, and motivated and productive staff, adding up to enduring results.

Our instructors are authorities in their respective fields, published authors, and distinguished public speakers. We are an IIBA Charter Endorsed Education Provider and PMI Registered Education Provider, which assures you the most insightful and highest quality training available. Our instructors have also contributed to the BA and PM Bodies of Knowledge.

### TRAINING SERVICES

- Private Training
- Public Training
- Online Training
- Certification Preparation
- Mentoring/Coaching
- Courseware Licensing
- Masters Certificate Programs

We're confident that Watermark Learning will provide you with the project management, business analysis, and business process management skills you need to succeed.

**Contact us today!**

[www.watermarklearning.com](http://www.watermarklearning.com)

**(952) 921-0900**

# Associate Certificate in Project Management

Offered through Watermark Learning and Auburn University

In today's tough economic times, project management skills are more in demand than ever. Employers realize that successful projects improve their bottom line. Learn the essential tools and techniques used by successful project managers around the world through our Associate Certificate in Project Management.

### Courses:

#### Project Management Fundamentals (3 days)

Our highly acclaimed 3 day Project Management Fundamentals course covers all 9 Knowledge Areas of Project Management as defined by the Project Management Institute (PMI®), A Guide to the Project Management Body of Knowledge (PMBOK®). Students learn to effectively initiate, plan, control, and report projects with proven methods and techniques. An engaging case study keeps the learning lively.

#### Influencing Without Authority (2 days)

You know what needs to be done and you know how to do it, yet you can't get your boss, your colleagues, and yes, even the people who report to you, to do "the right thing." You'll learn how to establish enough influence over key stakeholders to get your work done when you have no "real" authority over them.



### Investment:

- Complete program fee \$2,450  
(Price if classes taken separately: \$3,390)  
Program fee includes a **27% discount** from the separate individual class rate, and includes class fees, materials, and CEUs from Auburn University. Rates are in USD\$. Dislocated Worker pricing available.

### Notes

- This program covers all the Knowledge Areas of the Project Management Institute *Project Management Body of Knowledge (PMBOK Guide®)*. The class link provides a complete class outline and dates.
- The maximum size of each class is 16, to ensure students receive adequate individual instruction.
- If you have already taken these courses and would like Associate Certification, you can be certified with the additional payment of a \$150.00 CEU fee.

**For more information, please contact Roberta Hoffman, (952) 921-0900 ext. 208 or [Roberta.Hoffman@WatermarkLearning.com](mailto:Roberta.Hoffman@WatermarkLearning.com)**

Watermark Learning also offers **Masters Certificates in Business Analysis and Project Management** as well as an **Associate Certificate in Business Analysis**. Please contact us to learn more!



7300 Metro Boulevard • Suite 207  
Minneapolis, MN 55439  
(800) 646-9362

