



[www.WatermarkLearning.com](http://www.WatermarkLearning.com)



## Associate Certificate in Project Management

All courses  
endorsed by  
PMI®

### About Watermark Learning

Since 1992 we have provided training that turns the complexity of industry standards into practical application of business analysis, project management, agile, and business process management. Our courses concentrate on critical skills to enhance performance and lead to enduring results in organizations. Our classes are practical and engaging rather than academic. We apply our extensive industry experience to concentrate on the skills needed to be effective. Our instructors facilitate interactive case studies in class that energize students to learn and motivate them to perform.

Contact us at 800-646-9362, or [www.WatermarkLearning.com](http://www.WatermarkLearning.com).

*NOTE: Classes may also be purchased individually at standard pricing.*



Project management training will help ensure you execute projects effectively, manage scope and risks, and delight your stakeholders with the product produced. These skills are more in demand today as employers look for ways of improving their bottom line. Learn the essential tools and techniques used by successful project managers around the world through our Associate Certificate in Project Management.

### REQUIRED COURSES



#### **Project Management Fundamentals** (3 days)

Our highly acclaimed 3-day Project Management Fundamentals course covers all 9 Knowledge Areas of Project Management as defined by the Project Management Institute (PMI®), A Guide to the Project Management Body of Knowledge (PMBOK®). Students learn to effectively initiate, plan, control, and report projects with proven methods and techniques.

#### **Influencing Without Authority** (2 days)

You know what needs to be done and you know how to do it, yet you can't get your boss, your colleagues, and yes, even the people who report to you, to do "the right thing". You'll learn how to establish enough influence over key stakeholders to get your work done when you have no "real" authority over them.

Students work in groups, participating in exercises, case studies, and role play. At the end of class, students will have gained an understanding of each Knowledge Area, practiced the work, and discussed and presented the material.

#### **Pricing:**

\$2,450.00 for 5 days of Watermark Learning classes which include CEUs from Auburn University.

For more information, please contact Nancy Larsen at +1-952-921-0900 ext. 212 or [Nancy.Larsen@WatermarkLearning.com](mailto:Nancy.Larsen@WatermarkLearning.com)

## Associate Certificate in Project Management *(Continued)*

### TIME

Students have 3 years to complete the certificate from the time of the first class after enrollment. Classes taken previously at Watermark may apply.

### ACADEMIC CERTIFICATION

Our certificate programs are awarded in conjunction with Auburn University. Students may also receive undergraduate or graduate credits for all classes. Contact us for details.

### ADDITIONAL *FREE* RESOURCES

Besides enhanced learning, when you train with us you become a member of our learning network. Among the free resources available to you are:

- **Online Access.** For both in-person and virtual classes, access class handouts and templates through our Training Management System. Also keep track of your training history 24/7.
- **Downloadable Templates.** Our web site features over 50 downloadable templates ready to use on the job to aid in managing projects, defining requirements, improving processes, and influencing without authority.
- **On-Demand Webinars.** View over 25 pre-recorded webinars filled with tips and techniques, and provide one PDU and/or CDU each for re-certification for PMPs and CBAPs/CCBAs.
- **Articles.** Access over 100 practical articles that give you new insights while they reinforce the training you receive.

### MORE DETAILS

You can view complete class outlines and dates at the Public Class Schedule page of our web site.

For more information or to register, contact  
Nancy Larsen, Training Consultant:

Phone: +1-952-921-0900 ext. 212  
800-646-9362 (USA only)

Email: [Nancy.Larsen@watermarklearning.com](mailto:Nancy.Larsen@watermarklearning.com)

Web: [www.WatermarkLearning.com](http://www.WatermarkLearning.com)



*"PM as it is taught at Watermark is **applied science and art**, combined together. I **highly recommend** classes at Watermark Learning to all."*

Mahv Ayub, Access Genetics

*"PM Fundamentals was my final requirement for the Masters Certificate in Project Management and served as a wonderful review and refresher. I **recommend this class, as well as the others** that I have taken to anyone who is looking to advance their project management skills. Thank you for a **great program!**"*

Robert Menk, GMAC Res Cap

