



[www.WatermarkLearning.com](http://www.WatermarkLearning.com)



## Associate Certificate in Project Management

All courses  
endorsed by  
PMI®

### About Watermark Learning

Watermark Learning delivers expert Project Management, Business Analysis, and Business Process Management training and certification preparation. Since 1992, our unique approach has combined industry best practices, a practical orientation, and engaging delivery that enable people to define, analyze, and deliver solutions to business problems. We have provided retainable real-world skills, motivated and productive staff, and enduring results for **United Health Group, Delta Airlines, Travelers Insurance, 3M Company, U.S. Bank, Staples, Visa, and** other Fortune 500-size organizations.

Contact us at 800-646-9362, or [www.WatermarkLearning.com](http://www.WatermarkLearning.com).



Project management training will help ensure you execute projects effectively, manage scope and risks, and delight your stakeholders with the product produced. These skills are more in demand today as employers look for ways of improving their bottom line. Learn the essential tools and techniques used by successful project managers around the world through our Associate Certificate in Project Management.

### REQUIRED COURSES

#### **Project Management Fundamentals** (3 days)

Our highly acclaimed 3 day Project Management Fundamentals course covers all 9 Knowledge Areas of Project Management as defined by the Project Management Institute (PMI®), A Guide to the Project Management Body of Knowledge (PMBOK®). Students learn to effectively initiate, plan, control, and report projects with proven methods and techniques.

#### **Influencing Without Authority** (2 days)

You know what needs to be done and you know how to do it, yet you can't get your boss, your colleagues, and yes, even the people who report to you, to do "the right thing." You'll learn how to establish enough influence over key stakeholders to get your work done when you have no "real" authority over them.

Students work in groups participating in exercises, case studies, and role play. At the end of class, students will have been introduced to each Knowledge Area, practiced the work, discussed and presented the material.

#### **Dislocated Worker Pricing:**

\$2,100.00 for 5 days of Watermark Learning classes which include CEUs from Auburn University.

For more information, please contact Roberta Hoffman,

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