



[www.WatermarkLearning.com](http://www.WatermarkLearning.com)



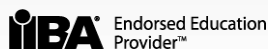
## Associate Certificate in Project Management

All courses  
endorsed by  
PMI®

### About Watermark Learning

Watermark Learning delivers expert Project Management, Business Analysis, and Business Process Management training and certification preparation. Since 1992, our unique approach has combined industry best practices, a practical orientation, and engaging delivery that enable people to define, analyze, and deliver solutions to business problems. We have provided retainable real-world skills, motivated and productive staff, and enduring results for **United Health Group, Delta Airlines, Travelers Insurance, 3M Company, U.S. Bank, Staples, Visa, and** other Fortune 500-size organizations.

Contact us at 800-646-9362, or [www.WatermarkLearning.com](http://www.WatermarkLearning.com).



Project management training will help ensure you execute projects effectively, manage scope and risks, and delight your stakeholders with the product produced. These skills are more in demand today as employers look for ways of improving their bottom line. Learn the essential tools and techniques used by successful project managers around the world through our Associate Certificate in Project in Management.

### REQUIRED COURSES



#### **Project Management Fundamentals** (3 days)

Our highly acclaimed 3 day Project Management Fundamentals course covers all 9 Knowledge Areas of Project Management as defined by the Project Management Institute (PMI®), A Guide to the Project Management Body of Knowledge (PMBOK®). Students learn to effectively initiate, plan, control, and report projects with proven methods and techniques.

#### **Influencing Without Authority** (2 days)

You know what needs to be done and you know how to do it, yet you can't get your boss, your colleagues, and yes, even the people who report to you, to do "the right thing." You'll learn how to establish enough influence over key stakeholders to get your work done when you have no "real" authority over them.

Students work in groups participating in exercises, case studies, and role play. At the end of class, students will have been introduced to each Knowledge Area, practiced the work, discussed and presented the material.

#### **Pricing:**

\$2,450.00 for 5 days of Watermark Learning classes which include CEUs from Auburn University.

For more information, please contact Roberta Hoffman, (952) 921-0900 ext. 208 or [roberta.hoffman@WatermarkLearning.com](mailto:roberta.hoffman@WatermarkLearning.com)

## Masters Certificate in Project Management *(Continued)*

### BONUS

Upon completion, receive a 20% discount on all individual Watermark Learning public classes—for life!

### TIME

Students have 3 years to complete certificate from time of first class after enrollment. Classes taken previously at Watermark may apply.

### MORE DETAILS

You can view complete class outlines and dates at the Public Class Schedule page of our web site.

### ABOUT WATERMARK LEARNING

Watermark Learning helps improve project success with expert project management business analysis, and business process management training and certification preparation. Since 1992, our approach has combined industry best practices, practical orientation, and engaging delivery. We convey retainable real-world skills, and motivated and productive staff, adding up to enduring results.

Our instructors are authorities in their respective fields, published authors, and distinguished public speakers. We are an IIBA® Charter Endorsed Education Provider and PMI® Registered Education Provider, which assures you the most insightful and highest quality training available. Our instructors are also lead authors for both the BA and PM Bodies of knowledge, which makes Watermark Learning unique in the industry.



*"PM as it is taught at Watermark is **applied science and art**, combined together. I **highly recommend** classes at Watermark Learning to all."*

Mahv Ayub, Access Genetics

*"PM Fundamentals was my final requirement for the Masters Certificate in Project Management and served as a wonderful review and refresher. I **recommend this class, as well as the others** that I have taken to anyone who is looking to advance their project management skills. Thank you for a **great program!**"*

Robert Menk, GMAC Res Cap

For more information or to register, contact  
Roberta Hoffman, Education Consultant:

Phone: 952-921-0900 ext. 208  
800-646-9362

Email: [Roberta.hoffman@watermarklearning.com](mailto:Roberta.hoffman@watermarklearning.com)

Web: [www.WatermarkLearning.com](http://www.WatermarkLearning.com)

